



Escrow Ensures Code Accuracy, Confidentiality for US Air Force

“After their contract ended, we quickly moved to provide the Air Force with accurate, up-to-date source code, so that they could continue to maintain their software.” – Christian Dodder, Escrow Associates CEO and founder.

The Challenge

In June of 2005, the United States Air Force needed help generating documents for one of their non-appropriated vendors. They found a development firm that specializes in contract generation software. To protect the highly confidential and valuable computer source code, the Air Force contract stipulated that the vendor place it into a software escrow account throughout the development and delivery cycle. The Air Force needed an escrow partner that could not only facilitate the transaction, but one that could maintain the deposits over the life of the contract.

The Results

Escrow Associates delivered what the Air Force needed, when they needed it, eliminated downtime and additional development expenses. Escrow Associates provided:

- **Customized escrow agreement** – Escrow Associates created an agreement, meeting the needs of both parties.
- **Hassle-free disbursement** – In 2008, after the three-year contract ended, Escrow Associates disbursed the code to the Air Force.
- **Accurate and up-to-date data** – The Air Force received source code that they could immediately use in order to continue use and maintenance of their software.

The Escrow Associates Solution

“Our process is lock step—we follow each contract to the letter,” says Chris Smith, President and founder of Escrow Associates who is the vendor of choice for thousands of companies because of their solid slate of services:

- **Deposit currency** – Over three years, code bases evolve. Escrow Associates proactively archived code releases for the Air Force.
- **Deposit auditing** – Escrow Associates ensured that deposit materials were not password protected, in the wrong format, or missing vital ancillary materials.
- **Deposit protection** – All deposit materials are stored in secure, well-maintained locations designed specifically for the storage of intellectual property.

